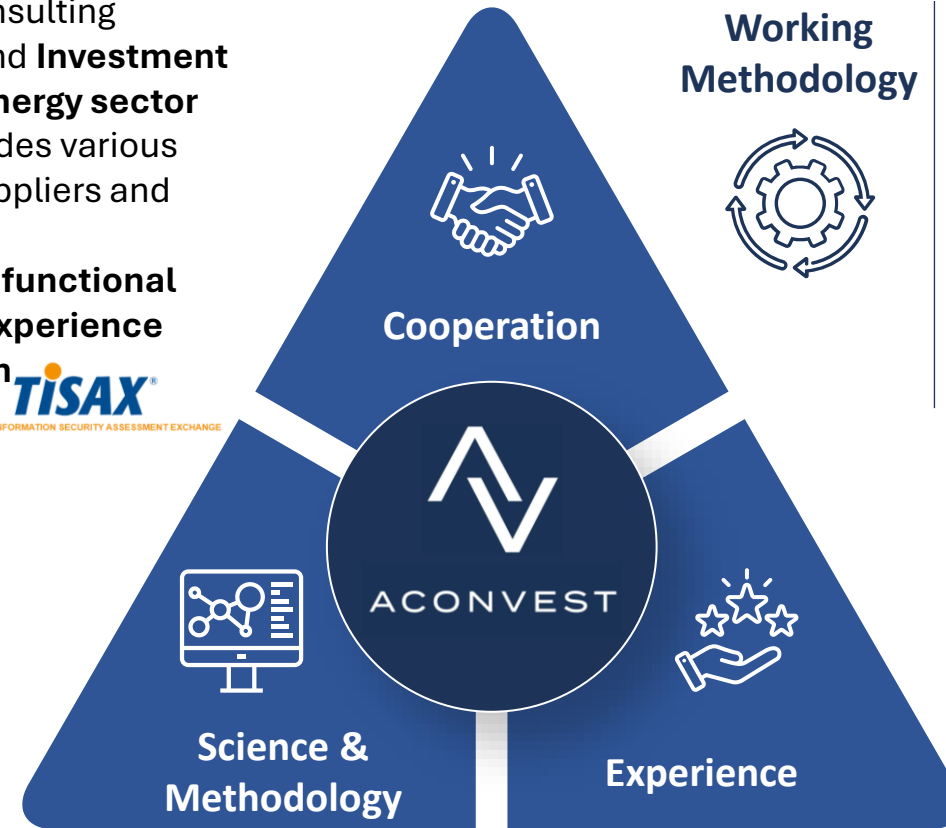


The logo for ACONVEST features a stylized 'AV' symbol on the left, composed of two overlapping, white, angular shapes. To the right of this symbol, the word 'ACONVEST' is written in a clean, white, uppercase, sans-serif font. The entire logo is centered horizontally against a solid dark blue background.

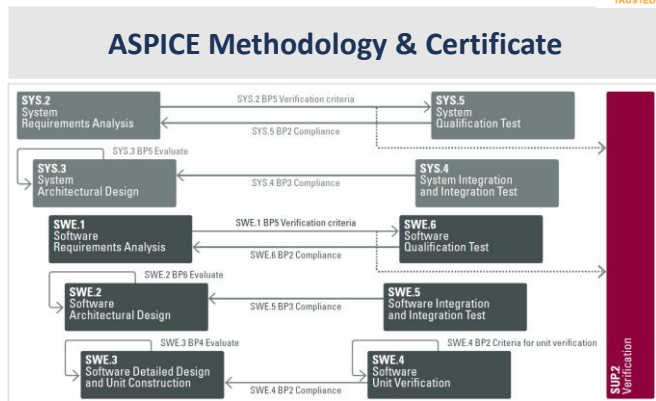
AV ACONVEST

# ACONVEST – Key Facts & USP

- Aconvest GmbH is a TISAX-certified consulting company with a focus on **Innovation** and **Investment** projects in the **Automotive** and **New-Energy sector**
- **Founded in 2021** the track record includes various successful projects for OEMs, Tier-1 suppliers and large industrial companies
- The basis for success is a unique set of **functional competence, cooperation** skills and **experience** backed by a **solid scientific foundation**



- Identification with the topic and the client's objective by understanding the essential relationships
- Building a trustful working relationship with the people in the project
- Development of hypotheses through expert discussions and research
- Finding solutions through goal orientation and ongoing exchange



## Key Positions – Industry and Management Consulting

- Since 2021: **Founder and Managing Partner, Aconvest GmbH**, Graz
- **Director Testfield Efficiency, Department and Business Unit Head** “Tech Centre and Lab Projects”, **AVL List GmbH**, Graz
- **Project Manager Plant Engineering, Porsche AG**, Weissach
- **Senior Consultant, Roland Berger**, Vienna, Munich
- **Marketing Manager, austriamicrosystems AG**, Graz
- **Business Development Manager, Weidmüller Interface GmbH**, Detmold

## Key Projects of Aconvest GmbH (-Client)

- Efficiency improvement in **E-Drive development** – Global Automotive Tier-1
- **Reorganization** and management diagnostics – Technology company
- Development of **strategic growth options** – Automotive engineering service provider
- Evaluation of a methodology to improve **engineering efficiency** at vehicle system level – Leading Automotive OEM
- **Project Management Office (PMO)** for an investment project – Technology company
- **Interim COO** – Developer of high-precision components and test benches
- **Feasibility study for a photovoltaic (PV) project** – Global energy company
- Project development for a plant to produce **Green Hydrogen** – Aconvest

## Education and Academic Background

**Master in Industrial and Mechanical Engineering**, Technical University (TU) Graz; specializations at École Polytechnique Fédérale de Lausanne (EPFL), Switzerland, and University of Hertfordshire, UK

**PhD at TU-Graz** on the topic: “Innovation Management in the Network Economy – Efficiency Improvement through Virtualization & Networking”



## Dr. Sari Abwa

### Experience and Industry Expertise

- > 25 years of experience in industry and management consulting, primarily in the automotive and new energy sector
- > 40 strategic projects across Europe (A, D, F, S, UK), Asia (China, Korea), and the USA
- Industry expert in Automotive Engineering (Test field – Operations, Construction), Systems Engineering
- ASPICE Provisional Assessor
- Insights-MDI Accreditation (Management Diagnostics)

### Functional competencies

- Process Management and Operations (incl. ASPICE)
- Project Management and Plant Engineering
- Product and Software Development
- Innovation Management (PhD)
- Strategy and Corporate Development